



**CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE BUSINESS YEAR ENDED**  
**31st DECEMBER 2003 (1st January - 31st December 2003) - Amounts in Euro**

	<u>12/31/2003</u>		<u>12/31/2002</u>	
<b>Operating results</b>				
Income from works & sale of products	136,895,131.31	136,895,131.31	75,398,890.08	75,398,890.08
Income from participation in joint ventures	43,666,222.25		40,797,134.26	
<b>Total</b>	<u>180,561,353.56</u>		<u>116,196,024.34</u>	
Less: Cost of works and products		124,184,858.82		70,563,704.33
Gross operating profit		<u>12,710,272.49</u>		<u>4,835,185.75</u>
Plus : 1. Other operating income		761,970.12		386,375.50
Subtotal		<u>13,472,242.61</u>		<u>5,221,561.25</u>
Less: 1. Administrative expenses	7,176,611.22		8,243,106.59	
2. Distribution expenses	288,558.18	7,465,169.40	255,157.98	8,498,264.57
Partial operating results(loss)		<u>6,007,073.21</u>		<u>(3,276,703.32)</u>
Plus :				
1. Income from participations	10,277,609.70		6,989,369.73	
2. Income from securities	44,764.16		126,198.91	
3. Profits from sale of participations & securities	674,166.29		64,485.98	
4. Interest & similar income	61,133.09	11,057,673.24	233,020.54	7,413,075.16
Less:				
2. Expenses & loss from particip. & securities	6,819,002.41		11,469,220.67	
3. Interest & similar income	3,157,562.90	9,976,565.31	2,450,854.70	13,920,075.37
<b>Total operating results</b>		<u>7,088,181.14</u>		<u>(9,783,703.53)</u>
<b>Plus: Extraordinary results</b>				
1. Extraordinary & non-operating income	588,692.87		1,033,780.60	
2. Extraordinary profits	9,085,035.78		544,322.41	
3. Prior business years' income	295,141.27		31,429.15	
4. Income from provisions of previous periods	628,843.89	10,597,713.81	1,314,220.89	2,923,753.05
Less:				
1. Extraordinary & non-operating expenses	477,174.60		248,630.24	
2. Extraordinary loss	214,126.35		147,862.66	
3. Expenses of previous periods	448,782.30		619,054.39	
4. Provisions for extraordinary risks	2,687.72	1,142,770.97	107,906.62	1,123,453.91
Operating & extraordinary results (profit/loss)		<u>16,543,123.98</u>		<u>(7,983,404.39)</u>
Less: Accumulated depreciation	6,587,413.48		8,327,488.56	
Less: Depreciation included in operating cost	4,108,512.12	2,478,901.36	5,941,161.50	2,386,327.06
<b>NET RESULTS (Profit/Loss) before taxes</b>		<u>14,064,222.62</u>		<u>(10,369,731.45)</u>
Less: Minority rights in results before taxes	(227,867.49)		(159,056.38)	
<b>Net results of shareholders in results before taxes</b>	<u>14,292,090.11</u>		<u>(10,210,675.07)</u>	
Less: Taxes		3,819,065.51		4,118,511.00
<b>Net consolidated results after taxes</b>		<u>10,245,157.11</u>		<u>(14,488,242.45)</u>
Less: Minority rights in results after taxes		(293,199.99)		(289,157.93)
<b>Net results (profit/loss) after taxes</b>		<u>10,538,357.10</u>		<u>(14,199,084.52)</u>

**NOTES:** 1) The following companies were included in the current financial statements: PERIVALLON S.A., TEROM THEMELIODOMI SRL, IONIOS INVESTEMENT S.A., T.O.KAT S.A., HELIODOMI S.A., SYNTHESIS S.A., TOPOS S.A., THOLANDER GmbH, VERIA PARKING STATIONS S.A. and VARDAR CONSTRUCTION LTD. 2) The Extraordinary General Meeting of the Company's Shareholders on 07.12.2002 approved the merger through absorption of THEMELIODOMI S.A. with "NESTOS S.A.", TE.MAK S.A., "B. PAGONIS S.A.", "PRODOMI S.A.", EVRODOMI S.A., "PANASTASIOU Ltd". Share capital increased by the amount of 3,503.900.00 Euro from NESTOS S.A. share capital and by the amount of 273,640.05 Euro resulting from the equivalent capitalization of the Account "Paid in capital in excess of par" with increase in share nominal value from 0,60 Euro to 0,65 Euro and issuing of 3,434,677 new shares. The share capital increase was also approved by the company's Board of Directors on 09.10.2002, while the new stocks traded in listed in Athens Exchange on 09.16.2002. 3) In accordance to the interpretive letter 1021577/10206/B0012/POL.1038/3.5.2003 of article 29 Law 3091/2002 (Government Gazzete 330/12.24.2002) the parent company's BoD decided to off-set with reserves account "Paid in Capital in excess of par" the resulted GOODWILL from the absorption of the companies (note 2) amounting to € 21,588,423.40 as is determined by the par.1 of article 29 in both fiscal years. Already the resulted GOODWILL, has been totally off-set on 12.31.2003. 4) Total investments on fixed assets for the period 01.01.2003 – 12.31.2003 amounted to € 21,253,297.64 5) On the fixed assets of the parent company and two of its subsidiaries there are notes to mortgages amounting to € 4,234,710.00 and € 12,107,043.00 respectively in order to secure bank loans. 6) The assets account CIII 2 refers to the Groups "participation value" to Joint Ventures of Projects Construction, which are not audited by Certified Auditors. 7) In the balance of the account D II 5a are also included the Group's receivables fro Joint Ventures, which resulted form the previous and current periods' profits. 8) The Group for the technical projects follows the method of partial project construction, for the building projects were applied the provisions of the decision Y.O. 1035038/10347 /B0012/11.04.2003. 9) The account Net Results – Participations profit refers mainly to profits from the company's participation in Joint Ventures (before taxes). 10) Profits (participation profit) based upon the Balance Sheet of K/X fiscal periods. 11) There are no cases contested in courts or under arbitration, nor decisions of judicial or administrative institutions, influencing the financial position or the operations of the Group. 12) The basic accounting principles used are the same as those used in the previous period. 13) The employed personnel on 12.31.2003 amounted to 1003 people. 14) The last revaluation on the fixed assets of the company included in the consolidation took place on 12.31.2000 according to the provisions of Law 2065/929. 15) According to the ATHEX decision 34/11.5.1999, it is noted that from the Company's Share Capital increase, through rights issue and the issue of 15,450,000 common registered shares with a nominal value of 0.59 Euro and issue price of share 6.46 Euro (2,200 drs) per share, which was decided by the shareholders Extraordinary Shareholders' General Meeting on 09-17-1999, and was approved by the Board of Directors of the ATHEX and was certified by the companies Board of Directors on 12-28-1999, subscription rights were exercised between 11.19.1999 and 12.20.1999 and the resulting shares from the increase were listed on the ATHEX on 01.25.2000. From this increase, a total of 99,750,550.26 (33,990,000,000 drs) which was totally invested until 12.31.2003, according to the Prospectus, the decision of the Extraordinary Shareholders' Assembly on 11.25.2002, and the Decision (No 59) of the company's BoD on 12.22.2003.

142.1 Stone & sand quarries. Extraction or surface reception of sand	4,483.96
266.3 Production of concrete	137,489.49
451.1 Demolition and depilation of buildings - landworks	1,616,734.69
452.1 Construction of buildings and civil engineer's projects	105,888,722.62
452.3 Constuction of highways, roads, airports and athletic facilities	42,030,941.06
452.4 Hydraulic & port works construction	2,626,493.26
452.9 Other special construction projects	21,165,739.29
453.2 Insulation works	95,231.59
453.3 Hydraulic facilities	87,472.00
515.5 Wholesale of chemical products	4,183.00
519.0 Other wholesale activities	2,125,220.84
632.1 Other auxiliary land transportation activities	206,004.98
742.0 Architects & civil engineers activities & other technical consultancy activities	157,397.93
900.1 Sewage and garbage treatment, hygiene & similar activities	4,156,725.44
926.9 Other athletic activities	258,513.41
<b>TOTAL</b>	<u><b>180,561,353.56</b></u>

THE PRESIDENT OF THE B.o.D.

THEODORA TAMBAKOULI  
(ID C.P.: P 150433)

THE CHIEF EXECUTIVE OFFICERS

NIKOLAOS EKONOMOU  
(ID C.P.: F 172908)

KONSTANTINOS PATRAMANIS  
(ID C.P.: T 817613)

THE CHIEF FINANCIAL OFFICER

KONSTANTINOS MILOPOULOS  
(ID C.P.: Ø 904155)

THE CHIEF ACCOUNTANT

CHRISTOS STEFOULIS  
ID C.P.: X222783

**AUDITOR'S REPORT**

We have audited according to the provisions of art. 108 of C.L. 2190/2190 the seventh Consolidated Balance Sheet, the Consolidated Income Statement and the Consolidated Statement of Cash Flows, as well as the related Notes on the Accounts of "THEMELIODOMI S.A." and its subsidiary undertakings for the year ended December 31, 2003. Our examination, included such auditing procedures as we considered necessary in the circumstances of the purpose of our audit, which are in conformity with the standards of auditing followed by the Institute of Certified Auditors-Accountant in Greece and we verified that the Directors' consolidated report is consistent with related Consolidated Financial Statements. From those Financial Statements three (3) were audited by Certified Public Accountants-Auditors and since the others seven (7) represented only 7.45% and 4.26% of Consolidated totals of Asset and Turnover respectively and their importance was minimal, were not finally audited by us. As a result of our audit, it is noted that: 1) The parent Company following the favourable provisions of article 37 of tax Law 2874/2000, charged the results for the closing year with the fourth 1/5, that is amount € 2.119.269.10 from total loss of € 10.596.345.52 which incurred on the sale and value measurement of shares and equity mutual funds within the year 2000. The balance, that is amount € 2.119.269.10 is disclosed in the account "formation expenses" and it will be amortized within the following year, contrary to relative provisions of C.L. 2190/1920, about entire amortization of total loss, chargeable to the results for the year 2000 where the said loss incurred. 2) Under the Assets item C-III-1, "participations and long term claims" the following items are included mainly: a) The acquisition cost of shares and parts of twenty (20) companies not listed in the A.S.E., one of those are checked by certified auditors – accountants, valued based on the provisions of P.D. 186/92 B.R.C., at acquisition cost totaling to € 16.232.140.43. From the lastly drawn up balance sheets and on the basis of the valuation rules of the C.L. 2190/20, the above acquisition cost at 31.12.2003 should had been reduced by € 1.342.473.90. b) The acquisition cost of a participation in projects construction joint-ventures of € 1.073.547.78 (their balance sheets by consistent practice are not audited by certified auditors). 3) Under the Assets item "D-II Receivables", balances overdue beyond one year are also included, totaling approximately € 1.138.219.52. The set up till 31.12.2003 relative provision for contingent loss owing to non collected items amounts to € 462.572.72. A provision chargeable to the results should have been made for the amount of € 675.646.80. 4) Under the Assets item D-III "Shares of Companies listed in the A.S.E.", as well as parts of "Equity mutual funds", shares are included at historical cost which at 31.12.2003 amounted to € 6.801.920.92. In order to be presented at the market value, a provision chargeable to the results should have been made for € 2.815.064.36. 5) The parent company has been checked tax up to 2001, and consequently the tax obligations for 2002 and 2003 has not been rendered final. In our opinion, after taking into consideration our foregoing notes, as well as the notes of the Group under the Balance Sheet, the above Consolidated Financial Statements, have been prepared according to the provisions of C.L. 2190/1920 and in conformity with legal requirements and generally accepted accounting principles applied by the parent Company on a basis consistent with that of the preceding year, give a true and fair view of the assets, liabilities and financial position, the results of operations and the Cash Flows of all the companies which are included in the consolidation, as at December 31, 2003.

Thessaloniki, May 26, 2004

THE CERTIFIED PUBLIC ACCOUNTANT AUDITOR

PAPASIMEON IOANNIS  
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S.O.L. S.A. - Certified Auditors Accountants